

2009 ReStore Report

2009 was the third year of operation for the Habitat for Humanity Sunshine Coast ReStore and it was a great year, resulting in gross sales of \$223,000 and an operating net profit of \$75,350, all of which went toward the construction of the first duplex in the Sunshine Coast Village Project. It is estimated that 140 tons of landfill were eliminated due to the sales of used items at the ReStore.

The ReStore was opened in 2006 as a humble operation in the basement of the old Mazda Building across from Canadian Tire in Sechelt. About the only thing going for the first store was the excellent location and the indomitable attitude of everyone connected with the operation. The friendly atmosphere set by Dennis and Meg and all the volunteers soon made repeat customers of everyone who found great bargains at the ReStore and business grew by leaps and bounds. It soon became obvious that the 2,800 sq. ft. store was too small.

We were unable to renew our lease that fall and the ReStore Committee had to scramble to find a new location and struck a deal with Dr. Rand Rudland to lease his building located at the Sechelt airport. That building was away 'off the beaten track' but we were pleasantly surprised at the loyalty of our customers who literally went the extra mile to shop. The new store had a frustrating layout where we had to receive incoming merchandise right in the middle of the selling area with no chance to do a proper check and pricing before customers started sorting through the newly arrived 'goodies'. Again the staff and volunteers persevered and business continued to grow. Meanwhile, the Committee continued an aggressive search for the ideal location. The perseverance paid off when Brian Paterson decided to retire and close out Clarke's Furniture Store and lease the space to Habitat at an affordable rent. This facility enabled us to set up an attractive 7,000 sq. ft. sales floor, plus a proper receiving and marking area, an administration office, a volunteer sign-up area, a board room, and a staff lunchroom.

On behalf of everyone at Habitat for Humanity Sunshine Coast, **THANK YOU!** to the entire community for being so supportive of the ReStore and our program of providing affordable housing.

Ed Hawkins – ReStore Committee Chair



Executive Directors Report (2009)



In 2009, HFHSC accomplished the following objectives:

1. Moved our second and third families into Reef Road homes on April 1.
2. Advanced the Sunshine Coast Village (SCV) project through its third reading of council in an effort to re-zone two single family lots into multi-family use.
3. Engaged the carpentry students of School District 46 to frame two duplexes for SCV.
4. Significantly raised the revenue from our already successful recycling program.
5. Guided the ReStore through a major move while raising gross revenue and net profit to record heights.

Sunshine Coast Village Project

Having completed the Reef Road project, HFHSC is now focused on the development of The Sunshine Coast Village Project (SCV) in Wilson Creek. This project is a major undertaking for any organization and is certainly the largest affordable housing project ever contemplated on the Sunshine Coast.

Our plans for 2010 involve:

1. Completing the re-zoning of the property into multi-residential use from single family use,
2. Providing access by building a road into the property from Field Road, through an existing right-of-way,
3. Bringing in all underground services,
4. Completing the first duplex by October, 2010.
5. Beginning construction of the second duplex.

In all of our projects and programs, we have depended heavily on our legion of volunteers, donors, business partners and general community support. That help has been instrumental in our success and we thank all of you for your assistance.

2009 Recycling Report

Recycling remains our most important source of revenue.

In 2009, recycling revenue increased from a little over \$80,000 in 2008 to almost \$95,000 in 2009, a percentage increase of 19%. The success of our recycling program depends on several factors:

1. The overwhelming support from the community in donating their refundables.
2. The Sunshine Coast Regional District allowing our bins to be at their locations.
3. The legion of volunteers who donate time to sort and return the refundables.
4. The recycling depots: Caps-Off in Sechelt and Gibsons Bottling Depot.

Recycling revenue is derived equally from Gibsons and Sechelt. In addition, a start-up operation has been established in Pender Harbour, which helps increase overall results.

During the summer of 2009, we experienced an upsurge in contributions which overwhelmed the capacity of our blue bin. Thanks to the cooperation of IGA mall and the SCRCD, we were able to add an additional blue bin at the SCRCD site in Gibsons. This enabled us to handle the volume in a more efficient manner.

The sorting process occurs on Tuesday and Friday mornings in both locations. In Sechelt, the sorting takes place indoors thanks to the generosity of CAPS-OFF. In Gibsons, sorting takes place outdoors at the SCRCD site. Sometimes, the rain causes discomfort for the sorters. However, the Rotary Club of Gibsons was kind enough to donate the funds required to buy rain slickers for the volunteer sorters.

This is the valuable kind of ongoing support the community provides to the mission of Habitat for Humanity Sunshine Coast and makes this a wonderful place to live.

2009 FEATURED BUSINESS SUPPORTER



ARNOLD SKEI, SECHLT PLUMBING

Habitat pays tribute to Arnold Skei for his consistent support and generosity. Arnold is a well-respected, long-time resident and business owner in Sechelt. His skillful team plumbed both homes in Habitat's Reef Road duplex. Most admirably, Arnold has also committed to completing the plumbing of all seven duplexes at the new Sunshine Coast Village. Arnold indicates that he enjoys dedicating his time and skills to Habitat because "it is fun, gratifying and extremely important to the community."

Habitat For Humanity Sunshine Coast says "THANK YOU!"

to the many business and trades people who have generously supported its home building projects in the past and look forward to our continuing partnership.



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